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Redefining Consultancy

AGILE PORTFOLIO SOLUTIONS

www.apsolutionsuk.com

APS Agile: Introduction

In a world in which **technology is moving industries faster and further** than ever before companies need to radically overhaul their ability to adapt and deal with the new landscape of competition.

The project based change methods of the past work well for predictable, repeatable change **but cannot keep up in the ever more rapidly changing world** we now live in.

Change has to **move the heart of the business** with firms being organised around ever improving, ever more **customer oriented products and services** powered by technology and continually improved through the creativity of the **firm's own employees** using the best technology available to improve their ability to serve their customers."

Notwithstanding the ever **increasing pressure to change faster** there is still a need for change to be governed, planned and managed and to enable organisations to hit their **strategic goals for stakeholder benefit** - employee satisfaction, customer benefit and shareholder value.

APS Launched in 2015

"Providing strategic and high quality consultants, underpinned by a flexible, qualified resourcing pool**"**

APS Agile: Insights and Industry Knowledge

Agile delivery in a complex organisation is achievable, here are some of the key areas you need to consider:

Technology	People	Process	Data
Do you have any data or applications in the cloud?	The organisation is not ready for agile delivery	BAU Processes are not documented or fully understood	Is our Data ready for agile delivery?
We have different architecture issues across the group	Too much distraction to BAU work to deliver project work	The way we currently operate isn't conducive for Agile delivery	Do we know our sources for all data points? Including structured & unstructured data
Do you have the right tools and software to support Agile delivery?	We have zero risk appetite to change from waterfall	Our governance and framework doesn't allow for Agile delivery	Our database ETLs need work and improvement

Questions you need to ask your Organisation

- How do you complete projects in a scalable / agile/virtual model moving forward?

- Where are you currently in your maturity for delivering change as an organisation?

- Is your Technology Stable to allow agile delivery?

- Have you identified internal champions to drive agile across your organisation?

- What happens if you do nothing versus your competitors?

APS Agile: Our Agile Delivery Services

Consultancy Services
APS Consultants are Agile trained experts, adding value instantly to your Organisation transferring our knowledge and expertise to your staff

Agile Governance
Simple structured Governances aligning to your Organisations Framework or utilising our APS Agile framework (taking into account Waterfall Governance)

Maturity Assessments
Our assessment toolkits can be completed out remotely, baselining your maturity and include detailed next steps and risk assessments to increase your maturity
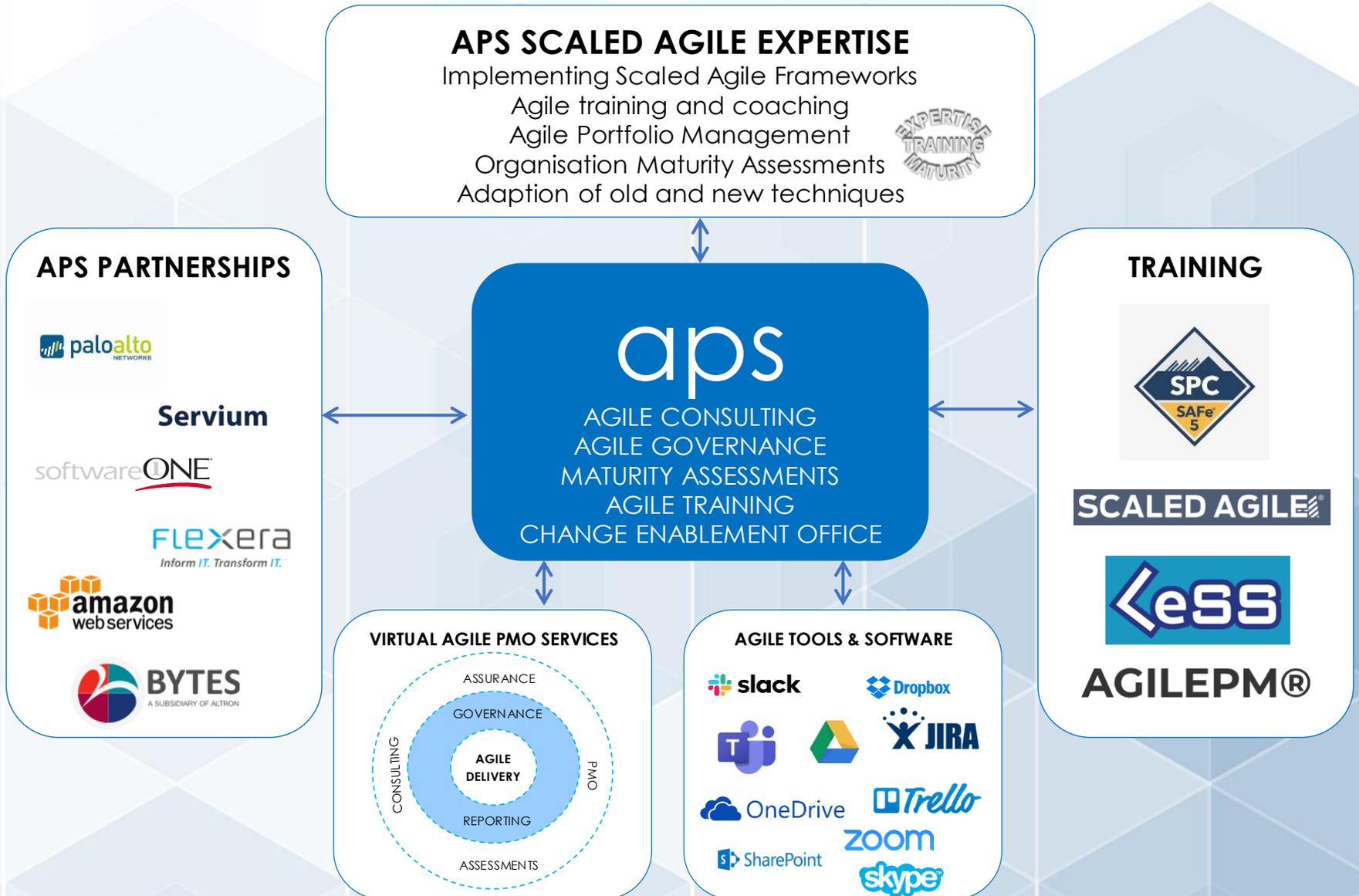
Agile Training
We can train your organisation on Best Practice Agile frameworks, and tailor this to your organisations requirements
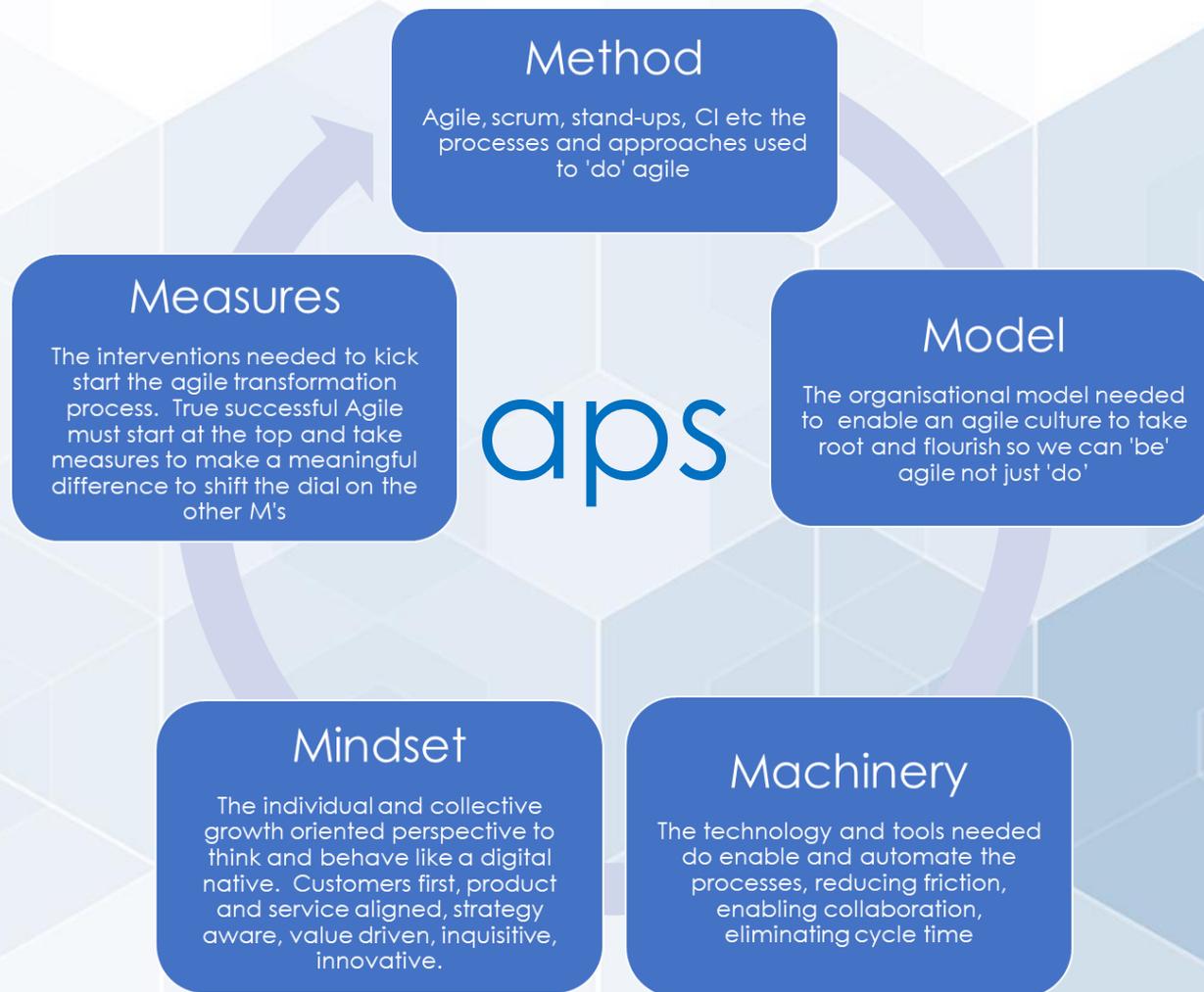(Virtually or On Site)

Change Enablement Office
Our Agile PMO enable Portfolios, Programmes and Projects to deliver faster for both Agile and Waterfall delivery.

APS Agile: Scaled Agile Services Map

APS SCALED AGILE EXPERTISE
Implementing Scaled Agile Frameworks
Agile training and coaching
Agile Portfolio Management
Organisation Maturity Assessments
Adaption of old and new techniques

APS PARTNERSHIPS

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AGILE CONSULTING
AGILE GOVERNANCE
MATURITY ASSESSMENTS
AGILE TRAINING
CHANGE ENABLEMENT OFFICE

TRAINING

VIRTUAL AGILE PMO SERVICES
ASSURANCE
GOVERNANCE
CONSULTING
AGILE DELIVERY
PMO
REPORTING
ASSESSMENTS

AGILE TOOLS & SOFTWARE

APS Agile: Our Methodology (The 5 Ms)

Method

Agile, scrum, stand-ups, CI etc the processes and approaches used to 'do' agile

Measures

The interventions needed to kick start the agile transformation process. True successful Agile must start at the top and take measures to make a meaningful difference to shift the dial on the other M's

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Model

The organisational model needed to enable an agile culture to take root and flourish so we can 'be' agile not just 'do'

Mindset

The individual and collective growth oriented perspective to think and behave like a digital native. Customers first, product and service aligned, strategy aware, value driven, inquisitive, innovative.

Machinery

The technology and tools needed do enable and automate the processes, reducing friction, enabling collaboration, eliminating cycle time
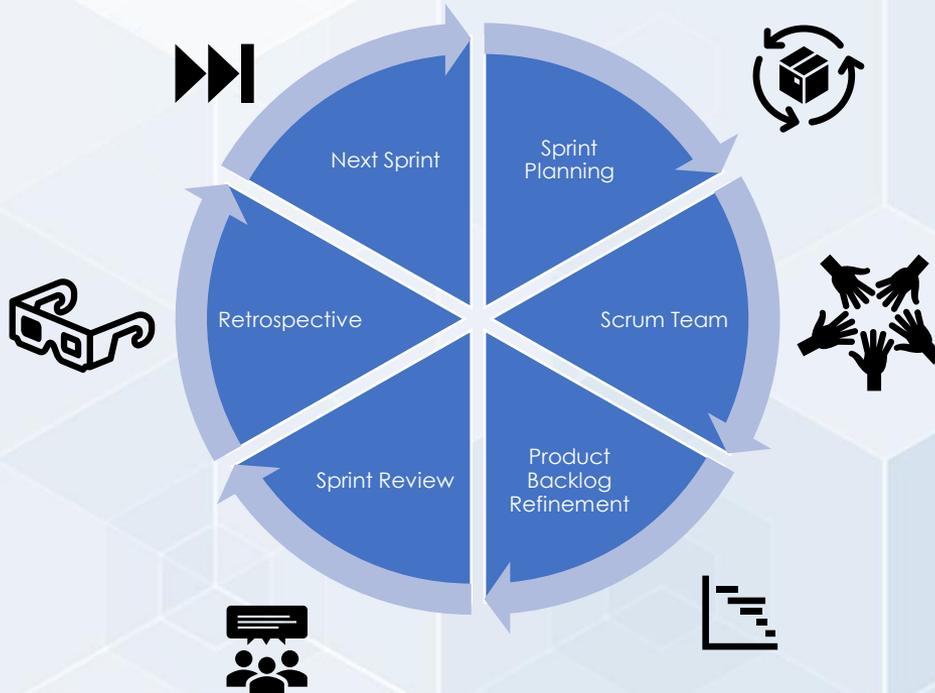
"We partner with you to integrate best of breed digital tools and platforms and connect silos to deliver with a focus on customer experience"

APS Agile: Our Agile Framework

APS AGILE RELEASE CYCLE

- Next Sprint
- Sprint Planning
- Scrum Team
- Product Backlog Refinement
- Sprint Review
- Retrospective

Our Agile Framework

- Improves Quality
- Focuses on Business Value
- Focuses on Customer and Users
- Provides greater transparency
- Engages Stakeholders
- Allows for change
- Provides early and predictable delivery
- Gives clear costs per sprint

APS Agile: Change Enablement Office

Our Agile Change Enablement office supports Portfolios, Programmes and Projects to deliver successfully by providing:

- Accurate and efficient management across the Portfolio
- Transparent simple methodology overseeing change (providing 360 view on the product)
- Agile transformation enablement (not a blocker) - resolving Impediments
- Continuous agile to real time reporting information
- Definition of Done (tie this back to the vendor)
- Effective and simple Risk Management (we explain how agile is risk reducing)
- Assure projects to successfully deliver (interfacing into HR, Procurement & Finance)
- Communicating Product, Strategy to Senior team and working team
- Use of best practice tools
- Benefit realisation - continuous managed through OKRs)
- Saving you costs on your current PMO (by outsourcing to APS)

"Access to your Change Enablement Team includes face to face meetings, project lifecycle planning meetings, governance review/feedback and agile and waterfall project support.
Although we are not onsite, virtual access will make it seem as though we are"

Stakeholder Buy In

Agile Enablement

Portfolio & Governance Management

"APS establishes transparency over the change process. Once transparency is there, constructive governance and oversight becomes possible"

APS: Our Mission, Vision & Values

OUR COMPANY CULTURE

Our Values

Community
Accountability
Partnership
Quality
Versatility
Wellbeing

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Our Mission

"to the consultancy of choice as a digital pioneer focussed on the client"

"Redefining Consultancy Services: A sector catalyst with a trusted network of professionals"

Our Vision

"We will enable our clients to realise their business ambitions by providing superior solutions supported by excellent products. This is achieved by understanding the problems, providing the best people and products whilst working in partnership to deliver clients' business goals"

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About APS
Redefining Consultancy Services
A sector catalyst with a trusted network of professionals to Redefining Consultancy Services

Our Purpose: We believe consulting needs to be redefined to enable digital transformation. As a sector catalyst within Wealth & Asset Management we bring more value to our clients and partners, underpinned by a trusted network of professional consultants.

Our Approach: We pride ourselves on delivering projects on time, budget and quality expected in a rapidly changing landscape. Our vision is to become a trusted partner within the Industry who organisations can rely on to deliver. We work in partnership with our clients, providing them with the services they require at commercial terms demonstrating value for money.

Privately owned and UK-based, with the Head Office in London and Operations in Southampton.

APS, 6 Lloyds Avenue, London, EC3N 3AX
0203 961 6900
www.apsolutionsuk.com
contactus@apsolutionsuk.com