



# aps

Redefining Consultancy Services

**The “Change Enablement” Office**

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# APS Agile: Introduction

In a world in where **technology is moving industries faster and further** than ever before companies need to radically overhaul their ability to adapt and deal with the new landscape of competition.

The project based change methods of the past work well for predictable, repeatable change **but cannot keep up in the ever more rapidly changing world** we now live in.

Change has to **move the heart of the business** with firms being organised around ever improving, ever more **customer oriented products and services** powered by technology and continually progressing through the creativity of the **firm's own employees** using the best technology available to improve their ability to serve their customers."

Notwithstanding the ever **increasing pressure to change faster** there is still a need for change to be governed, planned and managed and to enable organisations to hit their **strategic goals for stakeholder benefit** - employee satisfaction, customer benefit and shareholder value.

**APS Launched in 2015**

"Providing strategic and high quality consultants, underpinned by a flexible, qualified resourcing pool"

# APS Agile: Insights and Industry Knowledge

Agile delivery in a complex organisation is achievable, here are some of the key areas you need to consider:

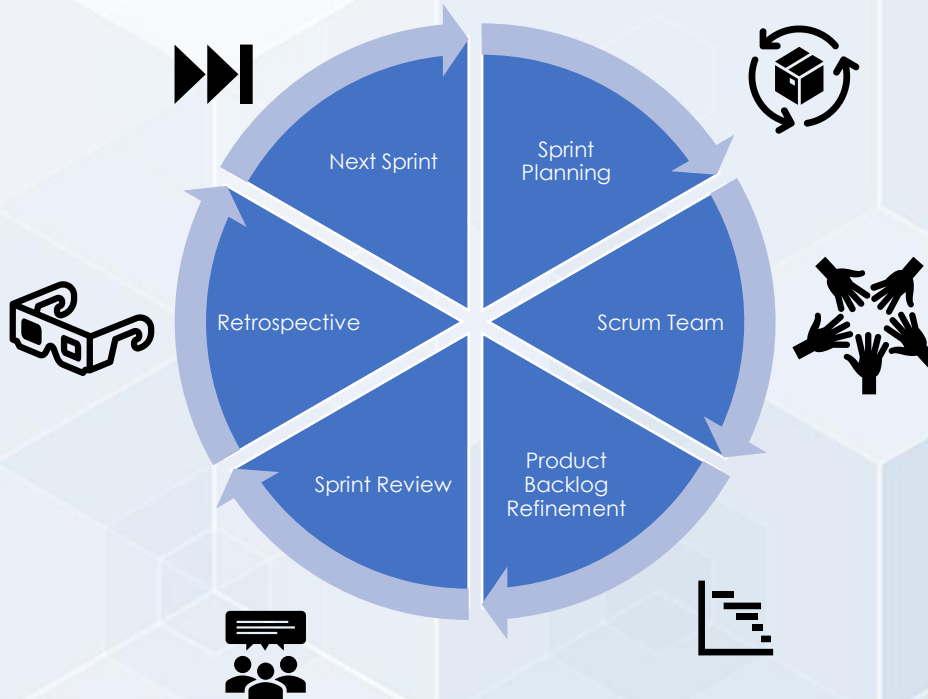
Technology	People	Process	Data
Do you have any data or applications in the cloud?	The organisation is not ready for agile delivery	BAU Processes are not documented or fully understood	Is our Data ready for agile delivery?
We have different architecture issues across the group	Too much distraction to BAU work to deliver project work	The way we currently operate isn't conducive for Agile delivery	Do we know our sources for all data points? Including structured & unstructured data
Do you have the right tools and software to support Agile delivery?	We have zero risk appetite to change from waterfall	Our governance and framework doesn't allow for Agile delivery	Our database ETLs need work and improvement

## Questions you need to ask your Organisation

- How do you complete projects in a scalable / agile/virtual model moving forward?
- Where are you currently in your maturity for delivering change as an organisation?
- Is your Technology Stable to allow agile delivery?
- Have you identified internal champions to drive agile across your organisation?
- What happens if you do nothing versus your competitors?

# APS Agile: Our Agile Framework

## APS AGILE RELEASE CYCLE



## Our Agile Framework

- Improves Quality
- Focuses on Business Value
- Focuses on Customer and Users
- Provides greater transparency
- Engages Stakeholders
- Allows for change
- Provides early and predictable delivery
- Gives clear costs per sprint

# APS Agile: Change Enablement Office

Our Agile Change Enablement office supports Portfolios, Programmes and Projects to deliver successfully by providing:

- Accurate and efficient management across the Portfolio
- Transparent simple methodology overseeing change (providing 360 view on the product)
- Agile transformation enablement (not a blocker) - resolving Impediments
- Continuous agile to real time reporting information
- Definition of Done (tie this back to the vendor)
- Effective and simple Risk Management (we explain how agile is risk reducing)
- Assure projects to successfully deliver (interfacing into HR, Procurement & Finance)
- Communicating Product, Strategy to Senior team and working team
- Use of best practice tools
- Benefit realisation - continuous managed through OKRs)
- Saving you costs on your current PMO (by outsourcing to APS)

“Access to your Change Enablement Team includes face to face meetings, project lifecycle planning meetings, governance review/feedback and agile and waterfall project support.

Although we are not onsite, virtual access will make it seem as though we are”



“APS establishes transparency over the change process. Once transparency is there, constructive governance and oversight becomes possible”

# APS: Our Mission, Vision & Values



## OUR COMPANY CULTURE



### Our Values

Community  
Accountability  
Partnership  
Quality  
Versatility  
Wellbeing

aps

### Our Mission

“to the consultancy of choice as a digital pioneer focussed on the client”

### Our Vision

“Redefining Consultancy Services: A sector catalyst with a trusted network of professionals”



“We will enable our clients to realise their business ambitions by providing superior solutions supported by excellent products. This is achieved by understanding the problems, providing the best people and products whilst working in partnership to deliver clients' business goals”



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## Contact Us

**Head Office Phone: 0203 961 6900**

**Email: [contactus@apsolutionsuk.com](mailto:contactus@apsolutionsuk.com)**

## About APS

Redefining Consultancy Services

A sector catalyst with a trusted network of professionals to Redefining Consultancy Services

**Our Purpose:** We believe consulting needs to be redefined to enable digital transformation. As a sector catalyst within Wealth & Asset Management we bring more value to our clients and partners, underpinned by a trusted network of professional consultants.

**Our Approach:** We pride ourselves on delivering projects on time, budget and quality expected in a rapidly changing landscape. Our vision is to become a trusted partner within the Industry who organisations can rely on to deliver. We work in partnership with our clients, providing them with the services they require at commercial terms demonstrating value for money.

Privately owned and UK-based, with the Head Office in London and Operations in Southampton.

**APS, 6 Lloyds Avenue, London, EC3N 3AX**

0203 961 6900

[www.apsolutionsuk.com](http://www.apsolutionsuk.com)

[contactus@apsolutionsuk.com](mailto:contactus@apsolutionsuk.com)